

# Supplemental Questionnaire - COVID-19 Impact

## COVID-19 Impact: People & Projects

QUESTION TYPE	QUESTION COPY
Text	Who is the best person at your firm to discuss project safety, personnel, and logistics with?
Yes / No with explanation	Has your staff been permanently affected by this crisis? If yes, please tell us anything general you'd like us to be aware of.
Yes / No with explanation	Has your company laid off or furloughed employees as a result of COVID-19? If yes, please provide what percentage of overall staff and any detail on how you plan to build staff/craft labor resources back up when projects return.
Yes / No with explanation	Is there any reason your full staff may not be able to come back to work once safe conditions have been met? If yes, please provide detail.
Yes / No with explanation	Did >50% of your current projects shut down as result of COVID-19? If yes, what percentage of your total revenue? Please provide any additional details about re-start scenarios that may put strain on your business.

## COVID-19 Impact: Liquidity

QUESTION TYPE	QUESTION COPY
Text	Who is the best person at your firm to discuss financial questions and planning with?
Monetary	As of today, what is your current cash on hand?
Text	How long can your firm operate using cash on hand?
Monetary	As of today, what are your current accounts receivables?
Monetary	As of today, what are your current overbillings?

Monetary	As of today, what are your current underbillings?
Yes / No with explanation	Did your company qualify and secure access to a loan via CARES Act or the Federal Payroll Protection Plan? If yes, what impact has this had for your financial position?
Yes / No with explanation	Of your current accounts receivables, are any aged over 120 days? If yes, please provide any details about current status of the project including Owner/Developer, and GC involved.
Yes / No with explanation	Of your current overbillings, are any aged over 120 days? If yes, please provide details into this outstanding work.
Yes / No	Has your company increased your total line of credit as a result of COVID-19?
Yes / No with explanation	Is your current line of credit dependent on accounts receivables? If yes, what additional options are you pursuing?
Yes / No with explanation	Has your company taken on any new debt (via bank loan or other instrument) to increase available capital? If yes, please provide details.
Yes / No with explanation	Is your firm taking any additional action in order to expand access to capital during this time? If yes, please provide any additional details.
Yes / No	Please confirm you have updated your line of credit position (total and outstanding) in the Financial section of this application.
File Upload	Please upload an updated work-in-progress (WIP) schedule

## COVID-19 Impact: Supply Chain

QUESTION TYPE	QUESTION COPY
Yes / No with explanation	Do you anticipate any large cost escalation risks in your supply chain? If yes, provide detail of the steps you are taking to protect against their impact.
Yes / No with explanation	Do you anticipate any supply availability risks in your supply chain? If yes, provide detail of the steps you are taking to protect against their impact.
Yes / No with explanation	Are you expecting any significant delays on material shipments? If yes please provide details.

- 
- Yes / No with explanation      Do you have any concerns about impact to downstream subcontractors or suppliers that you rely upon? If yes, please provide any details so that we can work with you.
- 
- Yes / No with explanation      Will you be suggesting any use of alternative or substitute materials? If yes, please indicate which projects and who we should contact to discuss.
- 
- Yes / No with explanation      Do you collect security from lower tiers (via unconditional or conditional lien waivers or other instrument) If yes, how often?
- 
- Yes / No with explanation      Have you verified the financial and operational standing of all your subcontractors/suppliers since quarantine started (March 2020)? If yes, please indicate any that are not in good standing.
-